

AUTHORITY MEETING AGENDA
378th Meeting
October 1, 2024 at 12:00 p.m.

**ACTION
ITEM NO.**

DESCRIPTION

	Consideration of Approved Minutes of Previous Meeting
2024-5-1	On-Call Contract Amendments
2024-5-2	Budget Amendments
2024-5-3	Award of Contract for Baltimore County Bulk Material Collection Service

Notes:

- 1. The meeting will be conducted via Webex and accessible to the public via livestream at the following link: <https://youtube.com/live/eaOWjbDbJCC?feature=share>.*
- 2. Portions of this meeting are permitted to be held in closed session in accordance with the General Provisions Article of the Maryland Annotated Code, Title 3 – Open Meetings Act. Authority for the closed session is Section 3-305(b)(1), to discuss (i) the appointment, employment, assignment, promotion, discipline, demotion, compensation, removal, resignation, or performance evaluation of appointees, employees, or officials over whom it has jurisdiction; or (ii) any other personnel matter that affects one or more specific individuals. However, the Authority does not intend to hold a closed session for this meeting.*
- 3. Agendas are subject to change up to and during the meetings. Agenda changes confirmed up to one day prior to a meeting will be posted in advance of the meeting. Agenda changes occurring subsequent to posting will be reflected in the minutes.*

410.333.2730 / 410.333.2721 fax / authority@nmwda.org
nmwda.org / Business-to-Business Recycling: mdrecycles.org
Tower II – Suite 402, 100 S. Charles Street, Baltimore, MD 21201-2705

Comprehensive Waste Management Through Recycling, Reuse, Resource Recovery and Landfill

MEMBERS:

Rhody R. Holthaus, Anne Arundel County / Vacant, Baltimore City / Anthony Russell, Jr., Baltimore County / Clifford J. Engle, Carroll County
Phillip S. Harris, Frederick County / Joseph J. Siemek, Harford County / Mark A. DeLuca, Howard County / Guillermo Wainer, Montgomery County
Charles Glass, Maryland Environmental Service / Andrew Kays, Executive Director



ACTION ITEM NO. 2024-5-1 — ON-CALL CONTRACT AMENDMENTS

1. SCS Engineers (SCS) – A total increase in the amount of \$516,000 is needed for the SCS contract, of which \$140,000 is needed for work in connection with landfill support and compliance efforts for Carroll County, \$120,000 is needed for work in connection with the Transfer Station improvements for Montgomery County, and \$256,000 is needed for maintenance and compliance projects at Quarantine Road Landfill and the Northwest Transfer Station for Baltimore City.
2. Geosyntec Consultants (Geosyntec) – An increase in the amount of \$650,000 is needed for the Geosyntec contract for work in connection with the Western Sanitation Yard renovations for Baltimore City. The Baltimore City BSW Facility Upgrades Memorandum of Understanding will be the source of funding for this effort.

Staff is requesting increases for the on-call contracts as set forth above.

Authority Action – The above referenced Item was:

Approved	Disapproved	Deferred	Withdrawn
With Amendment		Without Amendment	

October 1, 2024

ACTION ITEM NO. 2024-5-2 – BUDGET AMENDMENTS

- (1) Carroll County Landfill Account - A budget increase in the amount of \$140,000 is needed for the Carroll County Landfill Account to support Action Item 2024-5-1. The County will pay the Authority via purchase order, as and when approved by the County.
- (2) Montgomery County Transfer Station Account - A budget increase in the amount of \$120,000 is needed for the Montgomery County Transfer Station Account to support Action Item 2024-5-1. The County will pay the Authority via purchase order, as and when approved by the County.
- (3) Frederick County General Account - A budget increase in the amount of \$1,125,197 for the Frederick County General Account to support the transportation efforts of Recovered Materials for the County. The County will pay the Authority via purchase order, as and when approved by the County.

Staff is requesting budget amendments in the amounts as set forth above.

Authority Action – The above referenced Item was:

Approved	Disapproved	Deferred	Withdrawn
With Amendment		Without Amendment	

October 1, 2024

ACTION ITEM NO. 2024-5-3 – AWARD OF CONTRACT FOR BALTIMORE COUNTY BULK MATERIAL COLLECTION SERVICE

Source of Funding: Baltimore County Purchase Order

This Bulk Material Collection Service was originally identified in the Northeast Maryland Waste Disposal Authority (“Authority”) managed Baltimore County 2021 Solid Waste Work Group [report](#), as a recommended program to implement Countywide. Thus, securing a long-term Bulk Material Collection Service (with options to divert/recycle) fulfills a key recommendation of the Solid Waste Work Group, created by Baltimore County Executive Olszewski, to enhance resident benefits under the County’s Recycling and Solid Waste System and improve Baltimore County’s overall environmental footprint by reducing the volume of trash needing disposal. This procurement is the continuation of that service to Baltimore County (“County”) residents.

The Authority issued a Request for Proposals (“RFP”) to procure Service Area Bulk Material Collection and Special Collection Services (“Services”) on May 17, 2024 on behalf of the County. These Services are to be available under the Authority’s Service Contract from January 1, 2025 through June 30, 2030, with one (1), five (5) year renewal option, through June 30, 2035 at the Authority’s sole discretion, per County request. One Addendum to the RFP was issued on July 10, 2024 to amend the RFP and answer Proposer questions submitted in writing by the due date of June 11, 2024.

Advertising was done through the Authority’s Website, eMaryland Marketplace, and through distribution based on lists of interested parties. The Authority received three Proposals on or before the Technical and Price Proposal due date of August 8, 2024 as follows (and in no particular order):

GCI Residential, Inc. (“GCI”);
Eagle Transfer Services, Inc. (“Eagle Transfer”); and
M & C Thompson Services LLC. (“M & C”).

After review of the Technical and Price Proposals, the Authority (per the Evaluation Committee) submitted Clarification Request Letters on August 15, 2024 to GCI and Eagle Transfer to clarify items in their respective Technical and Price Proposals, as both Proposers were deemed to be reasonably susceptible of award. The pricing summary for GCI and Eagle Transfer are set forth below. The Evaluation Committee deemed M & C not susceptible of award as M & C did not submit a required Technical Proposal for review, and there were fundamental concerns about M & C’s understanding regarding the pricing. GCI and Eagle Transfer provided Clarification Responses by the due date of August 30, 2024. After review of the Clarification Responses, the Evaluation Committee has recommended GCI for award of the Service Contract.

GCI was found to be best qualified overall to provide the Services outlined in the RFP, after submitting its Clarification Response. Specifically, GCI is providing similar services to other jurisdictions in the region (such as Charles County, Howard County and Prince George’s County) without incident (as publicly known), and is already providing almost identical Bulk Material Collection Service to Baltimore County currently and without issue. GCI currently utilizes

Baltimore County facilities without incident, thus has established itself as a trustworthy hauler. Additionally, GCI contains a Certificate of Good Standing within the State of Maryland and is a certified Minority Business Enterprise (MBE) contractor, already employing local residents. GCI's ability to provide a Proposal Bond, Performance Bond guarantee, as well as other financial information and documentation, proved them to be in a financially stable position, and sufficient in meeting the required financial qualifications of the RFP.

The Evaluation Committee further notes that the County will be phasing in increased recycling/diversion of bulk materials as an added benefit, incorporated under the Price Proposal, at no additional cost. More specifically, GCI was the only Proposer to take no exception to ALL recycling/diversion goals for certain materials as noted in the RFP, including the requirement to not collect those items in compaction/compression vehicles. GCI did confirm, with further clarification, that their Proposal included the specific unloading of divertible/recyclable materials at the County's three resident waste diversion drop-off areas, as required per Service Contract kick-off in January 2025, and per the possible County phase in of additional diversion/recycling programs. This will provide the County the option to eventually divert/recycle all of the following Acceptable Materials under its Bulk Material Collection Service Contract: electronic materials, single use and/or rechargeable batteries, scrap metal, appliances (including non-CFC based appliances), mattresses, box springs, reusable building material/furniture and other household items.

Also, GCI proposed the most competitive Price Proposal, and the Evaluation Committee believes the \$983,320 proposed rate, for two collection runs per residence per year, to be an excellent value for the Service being provided. Although it is an 18% increase from the existing \$833,125.80 calendar year 2024 service cost, it is still the most competitive price proposed for consideration under the RFP (compared to the other \$2,688,400 identical annual service option). Importantly, the Service Contract is locking in a rate that is capped at a 4% CPI increase each year moving forward, for the next 10 years, which will provide the County stability in budgeting this Service for that period of time.

In summary, the Evaluation Committee determined that awarding to GCI would be in the best interest of Baltimore County, as GCI is the incumbent Service provider, so there should be no lapse in quality or service from this award. Their Proposal offered the best value, by a significant margin to the County, and provides programmatic flexibility for the County to offer multiple Service Area Bulk Material Collections per household per year, and/or funding to be saved and utilized for other critical County programs. The Proposal also offers the most cost effective per hour Special Collection Service rate for the County, when/if it has the need for such Services.

Staff requests approval to enter into a Service Area Bulk Material Collection and Special Collection Service Contract with GCI substantially in the form provided to the Board for review, as well as made publicly available on the Authority's website.

Table A: Summary of Price Proposals

Proposer	Bi-Weekly Rate (One Service Run)	Full Year Value (One Service Run)	Bi-Weekly Rate (for Two Service Run Multiplier)	Full Year Value (Base Multiplier for Two Service Runs)	Full Year Value (Two Service Runs)	1/2 Year Performance Bond Value	Bi-Weekly Rate (Two Service Runs)	Hourly Special Collection Service
GCI	\$20,910	\$543,660	\$18,910	\$491,660	\$983,320	\$491,660	\$37,820	\$225
Eagle Transfer	\$51,700	\$1,344,200	\$51,700	\$1,344,200	\$2,688,400	\$1,344,200	\$103,400	\$250

Green highlight indicates most favorable Price Proposal.

 Authority Action – The above referenced Item was:

Approved

Disapproved

Deferred

Withdrawn

With Amendment

Without Amendment

October 1, 2024