

MEMORANDUM

TO: REOI Recipients 
FROM: Andrew Kays, Executive Director
DATE: April 7, 2022
SUBJECT: Addendum No. 1 to the Request for Expressions of Interest for Mattress and Box Spring Collection and Recycling Services, dated February 25, 2022

This Addendum No. 1 is to extend the Proposal submission deadline from 5:00 p.m. local time Friday, April 8, 2022 to 5:00 p.m. local time Friday, April 29, 2022.

This Addendum No. 1 is also to answer Vendor questions submitted in writing by the question submittal date on Friday, March 18, 2022. Answers issued by written addenda will be binding on the Authority, including the answers provided below.

1. **Question:** Will Members accept units from commercial haulers or only confirmed homeowners?

Answer: The original intent of this REOI is for Acceptable Material to come from the residential sector only, however, if it is mutually desired by both the Vendor and an individual Member Jurisdiction to also include commercial Acceptable Material, then this option could be included in the applicable Member Jurisdiction Confirmation with the Vendor under the Authority's Master Service Agreement.

2. **Question:** Will a Member be allowed to remove units from the tipping floor or landfill face and place in provided mattress recycling containers?

Answer: The original intent of this REOI is for Acceptable Material to be directly dropped off by the collection vehicle (e.g., residential vehicle) that the Acceptable Material is being delivered in, at the specific Mattress and Box Spring collection area ("Designated Collection Site"), to be loaded directly onto the Collection Container. The Members do not intend to remove Acceptable Material from a tipping floor or landfill face and deliver them to the Designated Collection Site due to potential safety concerns or contamination issues. However, if it is mutually desired by both the Vendor and an individual Member Jurisdiction to also allow a Member to remove Acceptable Material from a tipping floor or landfill face and deliver them to the Designated Collection Site, then this option could be included in the applicable Member Jurisdiction Confirmation with the Vendor under the Authority's Master Service Agreement.

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Comprehensive Waste Management Through Recycling, Reuse, Resource Recovery and Landfill

MEMBERS:

Rhody R. Holthaus, Anne Arundel County / Vacant, Baltimore City / D'Andrea L. Walker, Baltimore County / Jeffrey D. Castonguay, Carroll County
Phillip S. Harris, Frederick County / Joseph J. Siemek, Harford County / Mark A. DeLuca, Howard County / Guillermo Wainer, Montgomery County
Charles Glass, Maryland Environmental Service / Andrew Kays, Executive Director



3. **Question:** Once mattress recycling is in place with a Member, will the Member require all units delivered by authorized individuals to be recycled?

Answer: The original intent of this REOI is for all Acceptable Material to be recycled, especially if a Member Jurisdiction is paying for this recycling service. Per Page Four of the REOI: "Acceptable Materials collected by the Vendor must be at a minimum recycled, or components reused if applicable, and cannot be discarded, unless the Vendor is unable to find an outlet or market for the Acceptable Material. In the latter circumstance, the Vendor must notify the Authority and applicable Members of why such material is not recyclable."

More specifically, if the Vendor needs to dispose of certain, limited amounts of Acceptable Material, due to the specific poor quality of that individual item(s), that prevents it from being recycled or reused, then the Vendor must notify the Authority and applicable Members of why such material is not recyclable. If this becomes a recurring problem, with large amounts of Acceptable Material (e.g., five pieces of Acceptable Material or more per month) becoming disposed, the Vendor, Authority and applicable Member Jurisdiction(s) would initiate a resolution process in good faith, in order to improve and/or restore recycling services, or terminate the Confirmation and/or Master Service Agreement, if necessary.

Please note the language on Page Four of the REOI:

"Acceptable Materials collected by the Vendor must be at a minimum recycled, or components reused if applicable, and cannot be discarded, unless the Vendor is unable to find an outlet or market for the Acceptable Material. In the latter circumstance, the Vendor must notify the Authority and applicable Members of why such material is not recyclable. More specifically, recycling means any process in which discarded Mattresses and Box Springs, components, and by-products may lose their original identity or form as they are transformed into new, usable, or marketable materials. For the purposes of this REOI, recycling does not include as a primary process, the use of incineration for energy recovery or energy generation by means of combustion or transformation (e.g., incineration, pyrolysis, distillation, or biological conversion other than composting) or engineered municipal solid waste. Recycling includes the process of collecting, sorting, cleansing, treating, and reconstituting materials that would otherwise become solid waste, and returning them to the economic mainstream in the form of raw material for new, reused, or reconstituted products which meet the quality standards necessary to be used in the marketplace.

Please include a detailed description of the recycling process for each Acceptable Material component in the submission, so that it can be considered by the Authority and Members. The list of Acceptable Material can be amended, as necessary."

4. **Question:** Does the Authority anticipate or desire a ban on the disposal of mattresses and boxsprings at Member locations in the near future?

Answer: The Authority does not anticipate a ban on the disposal of Acceptable Material this year, nor does it have a position on such ban being implemented in its Member Jurisdictions.

5. **Question:** Per the REOI “Acceptable Materials collected by the Vendor must be at a minimum recycled, or components reused if applicable, and cannot be discarded...” How will this important requirement be enforced to prevent only the reuse of ‘premium’ mattresses and boxsprings for remanufacture with the remaining being discarded back into the waste stream?

Answer: *Per Page Eight of the REOI:*

“The Vendor is responsible for providing to the Members a monthly report, with a copy to the Authority, due within 15-days of the end of each month, detailing the number of Containers of Acceptable Material collected, the weight of the Acceptable Material taken to the processing/recycling facility, and the name, address and phone number for the processor/recycler to which the Acceptable Material was taken. Separate weights and information are required for 1. the amount of Acceptable Material that is recycled; and 2. the amount of material that is discarded. In the latter circumstance, the Vendor must notify the Authority and applicable Members in the monthly reports, each month of occurrence, of why such material is not recyclable.”

Additionally, per Page Nine of the REOI:

“The Vendor must submit monthly recycling reports, detailing two separate streams of the total pounds of material recycled (e.g., Acceptable Material processed and sent for downstream recyclers/markets) AND disposed of (e.g., material collected that is not suitable for recycling and is discarded) to the Member, with a copy to the Authority. In the latter circumstance, the Vendor must notify the Authority and applicable Members in the monthly recycling reports, each month of occurrence, of why such material is not recyclable.”

Thus, the monthly reporting requirements will assist the Authority in enforcing that Acceptable Material is not being disposed, by monitoring the disposed material reported. Additionally, the Authority will, if it feels it to be necessary, conduct regular site visits to ensure that proper operations are occurring. Lastly, the Authority would look to award service to only reputable and well-known Mattress and Box Spring recyclers, that have established dependable references and have a Certificate of Good Standing from the Maryland State Department of Assessments and Taxation (for any company with nexus in Maryland) or the equivalent from the Vendor’s state of registration, with certification of its qualification to do business in the State of Maryland), as noted on Page Nine of REOI.

6. **Question:** Will the Authority require the Vendor to take Acceptable Material only to a Recycling Facility that is licensed as such with the State of Maryland?

Answer: *The Authority will require the Vendor to take Acceptable Material to a Recycling Facility that is licensed and permitted to do business in the State of Maryland or other States as necessary, as long as the applicable permits, licenses and Certificate of Good Standing, or equivalent, is provided as documentation.*