

## BALTIMORE COUNTY BULK MATERIAL COLLECTION SERVICE BEGAN IN JANUARY

***Authority awards Service Area Bulk Material Collection and Special Collection Service Contract to the Goode Companies, Inc. for County-wide bulk material residential collection in Baltimore County.***

**L**ast month, Baltimore County residents began receiving bulk material collection, diversion and disposal services free of charge. Before this program was implemented, County residents were only able to utilize the private sector or self-haul for disposal of bulk items.

In the summer of 2021, Baltimore County enlisted the Authority to conduct a procurement (RFP) for this residential service targeted to begin in January 2022.



This effort came about after the County issued its Solid Waste Work Group Final Report in June 2021. The report contained several recommendations for new County services and programs, including, bulk item residential collection services.

Four proposals were received by the Authority in response to the RFP. After a thorough evaluation of all proposals, the Goode Companies, Inc. (GCI) was selected as the preferred vendor to conduct Service Area Bulk Material Collection and Special Collection Services. The selection was based on established qualifications and cost proposals for both services requested by the County.

GCI also proposed to go above the minimum County Minority Business Owned Enterprise (MBE), Women Business Owned Enterprise (WBE) and Small Business Owned Enterprise



(SBE) collection companies and economic benefit factor prime contractor and subcontractor requirements, demonstrating 100% contract performance by a certified MBE and 35% subcontractor performance by a certified MBE and WBE.

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### **Laying the Groundwork**

In December of 2021, the County quickly began to initiate the program kick-off and prepare operations and an education campaign for GCI, the Bureau of Solid Waste (Bureau) and Baltimore County residents, for residential collections to start in January. The County encompasses approximately 682 square miles of territory with a County road network of approximately 3,352 miles of roadways, with more than 243,000 individual residential units that qualify for Service Area Bulk Material Collection and Special Collection. GCI was awarded two service runs for calendar year 2022. This means that each of the identified residential units are allowed up to two collections of bulk items during the calendar year.

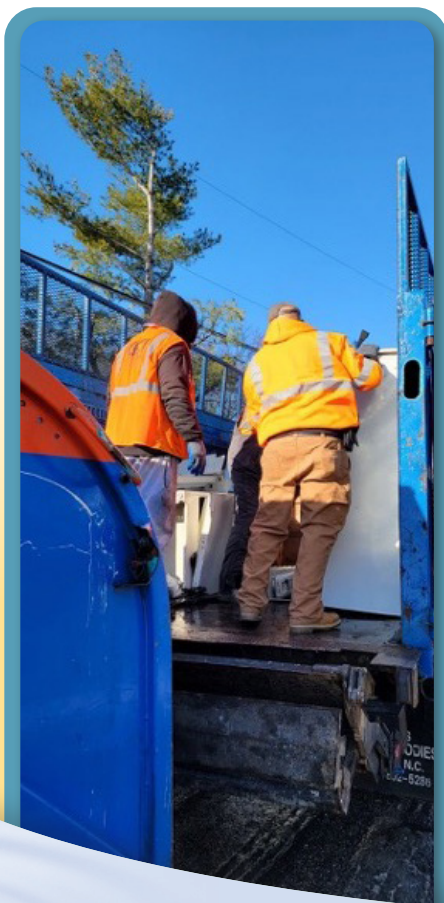
### **The Full Service**

The contract also calls for Special Collections to be available as an on-call

materials pick-up service within the County, at the direction of the Bureau. Special Collection services will provide relief when the County's in-house workforce has more demand for services than they can routinely perform. Those special collection cases include situations such as a whole house clean-out from a hoarder, a stream clean-up, clean-up of a homeless encampment, a park clean-up after a concert or special event, a clean-up/collection of a portion of a route where trash was not collected, clean-up of a burnt-out building, and other unscheduled circumstances.

The Authority and County designed the contract to allow for the diversion of materials, such as electronics, appliances, furniture, housewares and building materials from disposal, and to make it easier for residents to participate in the County's mission of reuse and recycling.

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**On January 17, 2022, collection service kick-off, GCI crew are loading bulk materials onto bulk collection vehicles.**



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### **RFP Considerations**

In drafting the RFP, the Authority integrated County input regarding the types of bulk material to include, operational and logistical needs of the County, a general overview of proposer requirements and preferred contract format.

The RFP was advertised on the Authority's website, eMaryland Marketplace, and a notice was sent to all existing residential curbside collectors/haulers for the County's residential collection program. It was also provided to other known haulers and companies that provide solid waste collection, including specialized bulk material collection companies currently using County facilities, and to Baltimore City and Maryland Department of Transportation certified MBE, WBE and SBE collection companies.

The Cost Proposals were evaluated to see if they were economically viable in

comparison to the County's anticipated budget for this service. It was determined that GCI offered the best value to the County by a significant margin. This contract provides flexibility for the County to offer multiple Service Area Bulk Material Collections per household per year, and potentially save funds that can be utilized for other critical County programs, many of which were referenced in the Final Report of the Baltimore County Solid Waste Work Group. The Proposal also offers the most cost effective per hour Special Collection rate.

These services are available under the Authority's Service Contract from January 1, 2022 through December 31, 2022, with two, one-year renewal terms at the Authority's sole discretion, per the County's request. This timing allowed the County to start service in January 2022 and use the initial period as a testing pilot for the development of its own multi-year contract.

**The County encompasses approximately 682 square miles of territory with a County road network of approximately 3,352 miles of roadways, with more than 243,000 individual residential units that qualify for Service Area Bulk Material Collection and Special Collection.**



**January 17, 2022,  
bulk collection service kick-off.**





## AUTHORITY WELCOMES TWO NEW MEMBERS TO STAFF POSITIONS

### Keith Kingsley Starts as New Authority Operations Inspector

The Authority recently hired Keith Kingsley (he/him) as an Operations Inspector. He is currently studying for a degree in Construction Management, taking courses at Montgomery College. Keith has been inspecting contract work as well as sediment and erosion control measures as an owner's representative for the past eight years. He was born and raised in Montgomery County, MD, and has lived in Maryland his whole life. In his free time, Keith enjoys cooking, repairing electronics, small motors and working on cars. He lives with his wife Rose. Together, they enjoy vacationing in Thailand and attending the Songkran Festival.



### Diana Reighart Begins as New Project Analyst/Planner

The Authority recently hired Diana Reighart (they/them) as a Project Analyst/Planner. Diana graduated summa cum laude with a B.S. in Biology and Environmental Studies from University of Richmond in 2016. After a year of post undergraduate anti-hunger work with AmeriCorps VISTA in Philadelphia, Diana earned Series 7 and 63 licenses and began a 4-year finance career with Vanguard. While a financial representative, Diana specialized in changes of ownership due to death and/or divorce and protecting incapacitated investors from fraud, scams and financial abuse. To return to their roots in the environmental field, Diana took a position with the Maryland Department of Environment (MDE) as a Natural Resource Planner in the Scrap Tire Unit. Diana is thrilled to join the Authority and contribute to the success of its mission while serving its Member Jurisdictions. Diana currently resides in the Charles Village neighborhood of Baltimore with a cat named Solo. Diana enjoys singing, reading, and eating delicious food.



Northeast  
Maryland  
Waste  
Disposal  
Authority

100 S. Charles Street, Tower II – Suite 402  
Baltimore, Maryland 21201  
410-333-2730 / Fax: 410-333-2721  
E-mail: [authority@nmwda.org](mailto:authority@nmwda.org)  
[www.nmwda.org](http://www.nmwda.org)

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