



Northeast  
Maryland  
Waste  
Disposal  
Authority

## Addendum #1

**Issued June 7, 2019**

This is Addendum # 1 to the REQUEST FOR PROPOSALS FOR SOLID WASTE TRANSPORTATION AND DISPOSAL SERVICES for FREDERICK COUNTY, MARYLAND (Issued May 3, 2019).

The Northeast Maryland Waste Disposal Authority (“NMWDA”) held a pre-proposal conference at the Reich’s Ford Landfill Administration Building on May 15, 2019. Proposers were encouraged but not required to attend. Attached is the sign-in sheet from the conference.

Below are responses from vendors’ questions received as of June 6, 2019.

1. Please provide the historic truck orders by day of week.

*Response:*

<b>TRUCK ORDERS BY DAY OF WEEK</b>							
<b>Month</b>	<b>Year</b>	<b>Monday</b>	<b>Tuesday</b>	<b>Wednesday</b>	<b>Thursday</b>	<b>Friday</b>	<b>Saturday</b>
May	2018	186	189	189	126	136	69
June	2018	176	165	155	141	186	91
July	2018	153	135	83	85	92	78
August	2018	184	175	192	190	198	72
September	2018	140	145	122	149	148	75
October	2018	230	220	198	149	155	86
November	2018	136	184	156	144	194	70
December	2018	221	130	154	146	150	80
January	2019	174	165	198	184	153	64
February	2019	177	169	154	151	157	62
March	2019	176	168	151	147	193	75
April	2019	224	218	161	157	158	73
<b>Trucks Ordered</b>		<b>2,177</b>	<b>2,063</b>	<b>1,913</b>	<b>1,769</b>	<b>1,920</b>	<b>895</b>
<b>No. of Days</b>		<b>49</b>	<b>51</b>	<b>51</b>	<b>51</b>	<b>52</b>	<b>52</b>
		<b>44.43</b>	<b>40.45</b>	<b>37.51</b>	<b>34.69</b>	<b>36.92</b>	<b>17.21</b>

2. Can the Company provide an office trailer or shed on site for the waste hauling contractor?  
*No. However, the Company may store tools in an outdoor style gang box and the Acceptance Facility tunnels do have air lines for tire inflation.*
3. What is the average tare weight per load (May 1, 2018 through April 30, 2019)?  
*Response: 31,937.88 lbs.*
4. What were the total waste transfer loads (May 1, 2016 through April 30, 2019)?  
*Response: 23,970.*
5. Can you please provide the inbound tons by hour for last year?  
*Response: Below is the Average Transferred Tons per Load by Hour of the Day and Overall Average (May 1, 2018 through April 30, 2019).*

<b>HOURS OF DAY</b>	<b>LOADS</b>	<b>NET TONS</b>	<b>AVG. TONS</b>
5:00 AM	1	22.99	22.99
6:00 AM	1	22.87	22.87
7:00 AM	504	10,154.53	20.15
8:00 AM	712	15,066.29	21.16
9:00 AM	920	20,135.35	21.89
10:00 AM	1,007	22,191.19	22.04
11:00 AM	999	22,020.62	22.04
12:00 PM	906	19,688.78	21.73
1:00 PM	940	20,372.63	21.67
2:00 PM	954	20,509.40	21.50
3:00 PM	946	20,124.03	21.27
4:00 PM	1,030	19,755.18	19.18
5:00 PM	300	4,699.20	15.66
6:00 PM	11	216.40	19.67
7:00 PM	2	38.18	19.09
	<b>9,233</b>	<b>195,017.64</b>	<b>21.12</b>

6. What was the average tons per load by year for the last three years?  
*Response: Below is the average transferred tons per load by day of the week and overall average (May 1, 2018 through April 30, 2019):*

	<b>LOADS</b>	<b>NET TONS</b>	<b>AVG. TONS</b>
<b>Monday</b>	1,835	39,750.77	21.66
<b>Tuesday</b>	1,813	38,742.92	21.37
<b>Wednesday</b>	1,654	35,426.36	21.42
<b>Thursday</b>	1,545	32,567.65	21.08
<b>Friday</b>	1,689	35,772.42	21.18
<b>Saturday</b>	697	12,757.52	18.30
	<b>9,233</b>	<b>195,017.64</b>	<b>21.12</b>

7. What are the loading hours?  
*Response: Frederick County's loading hours are from 7:00 a.m. until 4:30 p.m. Monday through Saturday (except Holidays).*

8. Is the transfer open 24 hours/day to transport trailers or is it closed at certain times?  
*Response: Yes, except that no trailers may be brought to the Landfill/Acceptance Facility or removed from the Landfill/Acceptance Facility during the period from 10:00 p.m. Saturday through 5:00 a.m. Monday.*
9. Are their onsite fuel tanks available for the carrier to use?  
*Response: There are no fuel tanks (available for the carrier to use) at the Landfill or Acceptance Facility.*
10. How many trailers is the current supplier using for this operation?  
*Response: See responses to Questions 5 and 6 above. The Authority does not have information regarding the number of trailers being used by existing subcontractors.*
11. There is room for 15 trailers to be stored onsite. Can carrier park tractors (other than the spotting tractor) onsite as well?  
*Response: Yes, but only in the staging area of the Acceptance Facility. Heavy maintenance or repair of tractors and/or trailers is not allowed onsite at the Acceptance Facility or Landfill.*
12. Can carriers' employees (drivers) park their personal cars onsite and start their day from the TS?  
*Response: Yes, however, the maximum number of personal vehicles allowed to be parked onsite is ten (10). Personal vehicles may not remain on site overnight and/or past operating hours.*
13. How many loader operators are there?  
*Response: There are over fourteen (14) loader operators employed. However, no more than two loaders operate simultaneously.*
14. If the county damages a trailer during the loading process is there a formal process in place to address?  
*Response: No. The County exercises due caution when loading all trailers so as to prevent damage. However, the nature of the service and materials managed through it are such that trailer damage can be commonplace even in the best of operations.*  
  
*The vendors are encouraged to sufficiently insure their resources for the nature of work they are contemplating to perform.*
15. How is litter control currently handled?  
*Response: See Section 2.9 of Service Agreement.*
16. Is there a full time litter picker employed by the vendor onsite?  
*Response: No.*
17. What was the total amount in penalty charges assessed to the current provider in 2018?  
*Response: The Authority assessed transportation violation damages totaling \$2,000 (2 instances) and loading damages totaling \$2,700 (9 instances) for the year. Since 2016 to current, this represents 0.06% of the calculated total contract payments.*

18. Will there be extended operating hours at the transfer station during peak volume times?  
Day after holidays?  
*Response: No. See response to Questions 7 and 8 above.*
19. Can the extension years be mutual?  
*Response: No. Case law and the Authority's rules and regulations (see Northeast Maryland Waste Disposal Authority Act, Sec. 3-921, Annotated Code of Maryland) require a competitive bidding process for contracts. Once the Authority enters a contract, it must be able to rely on the receipt of services for its Member Jurisdictions.*
20. Can you please change the annual increase to CPI-Water/Sewer/Trash?  
*Response: No.*
21. Can you provide the current transportation and disposal costs?  
*Response: The transportation fee is \$21.85/ton and the disposal fee is \$31.16/ton for a total service fee of \$53.01/ton.*
22. With regards to Exhibit A, do you have any projections for next 5 years?  
*Response: No.*
23. Can you explain the decrease in 2016 and the material increases in 2017, 2018 and 2019?  
*Response: Waste volumes may increase or decrease due to a number of variables outside the Authorities control including but not limited to the state of the economy, waste flow outside of Municipal boundaries, building and growth, level of generation and diversion, etc.*
24. Do you have Exhibit B information for 2025?  
*Response: See Frederick County, Maryland Population & Employment Projections - <https://frederickcountymd.gov/1480/Population-Employment-Projections>*
25. Can you break down Exhibit A daily? We are looking for volume trends day to day. Example Monday is 200 tons average and Thursday is 1,000?  
*Response: See response to Question 6.*
26. With regards to 4.1 (a) (Provide evidence for a secondary or emergency disposal site) will we be able to put in a secondary/ emergency Transportation and Disposal price on Form B for the secondary/emergency site?  
*Response: The Service Fee for the primary and secondary facility shall be the same.*
27. Do you have designated dates when you stop sending outbound material? (The time period when you internalize the waste?)  
*Response: This will vary year to year. The Authority provides advance notice to the Company so as to allow resource planning in an efficient manner.*
28. What is the tonnage commitment annually to your own landfill?  
*Response: While there is no guarantee of tonnage, it is estimated that the County will landfill 8,000 to 25,000 tons annually.*

29. Will there be any change to the internalization tonnage / time period during this contract?  
*Response: Frederick County will coordinate with the Authority and the Company prior to diverting waste to its landfill. Tonnages and timing of internalization may vary but have remained the same for the last several years.*
30. Can the contractor have a say in when these shut down periods are?  
*Response: The Authority would coordinate and be open to suggestions but ultimately make these decisions based on the best interest of the Authority and Frederick County.*
31. What are the hours of operations on Saturday?  
*Response: See response to Questions 7 and 8 above.*
32. Can you show the hourly inbound breakdown for Saturday  
*Response: See response to Questions 5 and 6 above.*
33. Does the floor need to be broom sweep or can 24-48 tons stay on the floor for Monday morning live loading?  
*Response: The Company must provide the necessary amount of trucks and/or personnel to ensure all Acceptable Waste on the Acceptance Facility floor and in tunnels is placed in a trailer and covered prior to 4:30 p.m. (Monday through Saturday, except Holidays).*
34. Are we interpreting this contract correctly 5 year base with (3) 1 year options?  
*Response: Yes. The initial term of this Agreement begins on April 25, 2020 and ends June 30, 2025. The three (1) year renewal options are at the Authority's sole discretion.*
35. Will you have a secondary pricing for the option years? (Our concern is you are pegging inflation to DC-VA-MD-WV 1982-84=100 which means we would have to adjust for the expectation of year 6, 7 and 8 in year 1 numbers. Logistics inflation is materially more than DC-VA-MD-WV 1982-84=100.)  
*Response: No. The Disposal Fee and Transportation Fee will adjust per Section 3.2 of the Service Agreement.*
36. If you allow for a second price for the option year will you award the contract off the base portion of the contract or the base plus the option?  
*Response: N/A – See response to Question 35 above.*
37. I am being told by a sub-contract hauler that the bid requires disposal outlets in two different states. If this is true can you please direct me to that in the bid specifications?  
*Response: The Primary Facility and Alternate Facility may be located in the same State. However, the contingency plan must include options to manage an emergency condition (e.g. weather condition) affecting transportation to the Disposal Facility and Alternate Facility (if located in the same State as Primary Facility).*
38. On page 15 section 6.2 B Technical Qualifications it references management of electrical generations facilities. Does this pertain to our Landfills or is this a requirement of this bid?  
*Response: Management of electrical generation facilities is not a requirement of this RFP.*
39. During the pre-bid meeting, I have a note regarding a fuel surcharge. Can you tell us where I can find the fuel surcharge language for this bid?  
*Response: See Section 3.2 (b) of the Service Agreement.*